

# BUSINESS

## BIG BUT SMALL

The actor Stanley Tucci called it a lovely hotel and Christine Lagarde, head of the IMF, said she'd come back. "We're very proud of those kinds of comments," stated Franck Leloup, general manager of the **Hotel Le Place d'Armes**. They have 28 guest rooms, but a big part of the business are the three restaurants, which contribute 70% to the revenue. Altogether the hotel employs around 80 year-round, and about 100 during the summer, when its terraces are packed. "Every day is different" in the hospitality industry, since the work touches disciplines from food service to finance, he said. One of the first things Jessica Cogoni, the hotel's marketing manager, told *Delano* is that she came from Paris for a six-week project. That was one and a half years ago. "You get attached" to the "beautiful house" and "big but small" team, she said. **AG**



### ROOM SERVICE

- A.** Franck Leloup speaks with Delano on 3 May
- B.** The hotel orders around €250,000 in fish and seafood a year, says Mathieu Morvan
- C.** Elvida irons a tablecloth in La Cristallerie, the hotel's Michelin-starred restaurant
- D.** Jessica Cogoni
- E.** François-Gilles Gonzales says the hotel sells 7,000 room nights, hosting about 10,000 guests, per year
- F.** Pascale Vidal readies a room for a guest who is expected to arrive in 30 minutes

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# 44%

The proportion of workers in Luxembourg who are **cross-border commuters** as of 31 March 2016. A further 27.6% are Luxembourgers while 28.4% are resident foreigners.

# -97%

Money channelled into and out of so-called **letter box companies** in Luxembourg fell from \$962bn to \$29bn between 2015 and 2016, marking a 97% decline, according to an OECD report.

# 14,767

The number of **job applications** submitted to the Luxembourg state in 2016. Applicants can now also apply for civil service jobs and exams through the site GovJobs.